



DELIVERING PROCUREMENT OPTIMIZATION FOR A TELECOMMUNICATIONS CLIENT

EXECUTIVE SUMMARY

This telecommunications client had an aging procurement system and outdated purchasing processes. This resulted in dependencies on other systems, reduced visibility into spend, and an ineffective user experience.

KEY OUTCOMES INCLUDED:

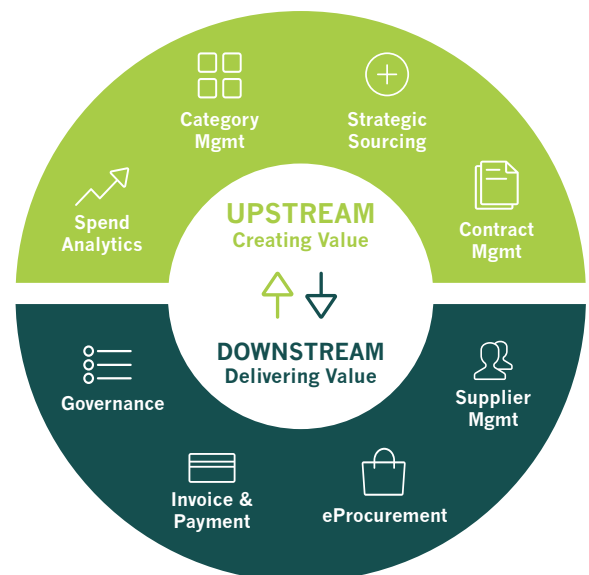
- Implemented Procure-to-Pay technology to replace outdated systems
- Updated user experience, including the use of mobile technology for ordering and approvals
- Transformed procurement policies and procedures



Nitor demonstrated a passion and dedication for the highest quality of delivery and professionalism. Nitor has many strengths, including their industry knowledge of compliance and accounting and delivering cost savings from increased operational efficiencies.”

Sr Manager, Corporate IT Services

Delivering Value Across the Source-to-Pay Lifecycle



CHALLENGES

The current landscape had many issues at the time of engagement:

- A challenging user experience meant employees spent non-value added time searching for the items they needed to order.
- Disjointed upstream sourcing and contracts and downstream purchasing processes resulted in a lack of insight to spend on contract.
- Procurement team augmenting business processes to accommodate for challenging systems.

HOW NITOR'S SERVICES HELPED

Through our collaborative approach, we identified steps to enable the client to progress on their procurement journey:

- Created a plan to move business processes from the existing system to a new, cloud-based solution.
- Defined new business processes that optimized best practices in purchasing.
- Implemented a cloud-based procurement tool that integrated with existing financial systems.
- Developed a roadmap of future functionality to implement to achieve greater cost savings and spend visibility.
- Provided training, guidance, and on-boarding of thousands of end-users throughout the organization.

SUMMARY OF RESULTS

The key outcomes of our partnership with the client include:

- Considerable cost savings achieved through increased operational efficiencies and compliance.
- Enhanced user experience, including mobile and tablet functionality, meant end-users were able to quickly find what was needed.
- Decommission of legacy purchasing tools and reduced dependencies on supporting technologies.
- Increased spend visibility and compliance to negotiated rates and contracts.

Contact Nitor today for your roadmap to Procurement excellence.

CONTACT

1.866.663.3111
nitorpartners.com
info@nitorpartners.com

